

**CONTACT**

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**PRACTICE AREAS**

Cybersecurity  
Transportation & Infrastructure  
VNF Solutions

**EDUCATION**

California Polytechnic State  
University  
Seattle University

**ERIC C. WAGNER**  
SENIOR POLICY ADVISOR



**Professional Background**

Eric Wagner brings years of experience consulting clients on government relations issues related to the oil and gas, aerospace, defense and industrial automation industries. Prior to joining the firm, Eric served as an executive for Honeywell International, where he held different leadership positions including Vice President of Strategic Pursuit Management and Vice President of Government Relations. While at Honeywell, Eric focused on business development and government relations initiatives and spent significant time in Japan serving as President of Honeywell Japan. Prior to his time at Honeywell, he was Vice President for Defense and Aerospace at Denny Miller Associates.

Eric's practice at Van Ness Feldman capitalizes on his time spent supporting large project pursuits and government advocacy, and focuses on providing clients with policy guidance and strategic advice with issues related defense and security, technology, international government relations, export controls, and government incentives and grants.

Eric is also a retired Lieutenant Colonel in the U.S. Army.

**Representative Experience**

- Responsible for integrating functional support process to help plan, manage, and coordinate the pursuit of international and domestic contracts and proposals, as well as the transition of strategic globalization projects that required cross-functional support.
- Counseled clients regarding international pursuits in countries such as Brazil, Russia, India, China, Japan, and others.
- Successfully led a campaign that secured over one billion in cost avoidance on export controlled technologies.
- Secured eight separate incentive projects valued at over one billion dollars in Malaysia, Mexico, Slovakia, Romania and Puerto Rico.

**Government Service**

**United States Army, 1985 - 2005**

Retired as Lieutenant Colonel