

As it frequently does, the firm assisted several Public Utility District clients to obtain support from tribes that were Interested Parties in a hydroelectric project relicensing process. This is an area in which there is a great opportunity for the negotiation of creative packages that benefit all parties.

## Crafting Solutions to Deadlocked Disputes

### *FINDING COMMON GROUND BETWEEN INDIAN TRIBES AND ELECTRIC UTILITIES*

*Northwestern Public Utility District*

By combining its energy and Indian law expertise, the firm has been able to assist our energy sector and tribal clients accomplish their goals of launching successful projects on Indian and Alaska Native lands and creating positive business environments that ensure the long-term success of the business relationship. Because the firm is known and respected in both the energy and tribal communities, it is able to open doors and to create a negotiations climate of mutual trust.

Through our regular representations of clients on both sides, the firm has the unique ability to help its clients understand the other parties' concerns and to develop creative approaches that accommodate both parties priorities. Perhaps most importantly, because it has represented both tribes and energy companies the firm is able to assist all of its clients develop strategies that are respectful of the other sides' values and requirements – the key to successful negotiations.